



## **Tennessee Master Dairy Producer: Risk Management for Dairy Producers**

### **Purpose**

In 2019, we will be offering 3 training modules at 6 locations throughout the year. Farmers interested in becoming a certified “Master Dairy Producer” will need to attend 2 of the Master Dairy programs offered during 2019. We anticipate this certification will satisfy the educational component for those intending to apply for the 50% cost share through the TAEP program. To view current items available for cost-share, visit <https://www.tn.gov/agriculture/farms/taep/applications.html> and select “Application A” for most dairy-related items.

### **Meeting Locations & Dates**

The module will be offered at (please contact the local agent about registering one week before meeting date) the following locations.

#### **Eastern Region Meetings:**

- **Southeast Tennessee – October 30**, Western Sizzlin, 1804 Decatur Pike, Athens, TN
- **Northeast Tennessee – October 31**, Camp 214 4-H Lane, Greeneville, TN

#### **Central Region Meetings**

- **Southcentral Tennessee – October 29**, TSU Nursery Research Station, 472 Cadillac Lane, McMinnville, TN
- **Northcentral Tennessee – November 4**, Robertson County UT Extension Office, 408 North Main Street, Springfield, TN

#### **Western Region Meetings**

- **Southwest Tennessee – October 28**, Russell Catering 220 Water Street, Lewisburg, TN
- **Northwest Tennessee – November 6**, Henry County UT Extension Office, 1120 Tyson Avenue, Paris, TN



## Agenda

- 10:00 am** Registration and Welcome – Dr. Liz Eckelkamp
- 10:15 am** State of the TN Dairy Industry – Liz Eckelkamp
- 10:45 am** Dairy Production and Marketing Risk – UTIA Ag Economist
- 11:15 am** Farm Bill and Impacts on Dairy Producers – UTIA Ag Economist
- 11:45 am** Federal Milk Marketing Order and New Tool – UTIA Ag Economist
- 12:15 pm** Lunch (provided)
- 1:00 pm** Update on Dairy Business Innovation Initiative Grant from USDA – Hal Pepper, CPA
- 1:30 pm** Dairy Futures and Options – UTIA Ag Economist
- 2:00 pm** Adjourn

### Registration Form

#### Master Dairy Producer 2019 – Module 3: Risk Management

Name \_\_\_\_\_ Organization \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Location you will attend: \_\_\_\_\_

Number of people that will attend: \_\_\_\_\_

**Please send form and registration fee (\$25) to county agent in local region no later than 1 week before the meeting you plan to attend:**

#### **Southeast (Oct 30)**

Tim Woods  
107 West College St.  
Athens, TN 37303

#### **Northeast (Oct 31)**

Milton Orr  
105 Greene County, Extension  
Office Space, 204 N. Cutler St.  
Greeneville, TN 37745-3847

#### **Northcentral (Nov 4)**

Jeff Smith  
408 North Main Street  
Springfield, TN 37172-2998

#### **Southcentral (Oct 29)**

Heath Nokes  
201 Locust Street Suite 10  
McMinnville, TN 37110-2125

#### **Southwest (Oct 28)**

Matt Webb  
230 College St. Suite 160  
Lewisburg, TN 37091

#### **Northwest (Nov 6)**

Ranson Goodman  
P.O. Box 188  
Paris, TN 38242-0188

Please make checks payable to:

University of Tennessee

Registration questions:

Please contact your County Extension Office or

Dr. Liz Eckelkamp  
(865) 974-8167  
eckelka@utk.edu